

Spring Newsletter 2005

Company News

Welcome to our Points of Sail Spring Newsletter! We just keep getting bigger so there's a lot to tell you again! I guess when you do things well, it has to be good for business.

This month sees a new member to the Eastcoast Crew. We are pleased to welcome Linda Stephens as Eastcoast Sailing's Client Liason. Linda brings lots of administrative and customer relations skills to our business to help manage the growth in our Corporate and Sailing School activities. Read on for some of the great news!



Corporate Events

Please [see our website](#) for more information on how your workplace can have all the fun and excitement of a morning or afternoon on the Harbour. Events include treasure hunts and racing regattas and a facilitator can be provided on request.

Our yacht of the month is the [Beneteau 47.7](#) pictured on the right, which is a bundle of performance and luxury. This vessel can take up to 20 passengers and comes complete with a master and deck hand to help you have a great and relaxed day.

Our regattas and treasure hunts have proven very popular again this year so give us a call to book your team event. Our [Photo Gallery](#) includes some recent events.

Our website has been updated recently to give you more information and we have included a [Customer Testimonial](#) section to pass on the feedback from our customers.

Conferecing at North Sydney Harbourview Hotel

Complete your event with a top quality facility for your conferencing and accomodation. We can vouch for the excellent restaurant and the great service so please have a look when you are planning your next event.

Stunning harbour views, great restaurant, bar, 24 hour reception and fantastic conference and meeting facilities, and just a skip down to the Harbour for your sailing adventures! Contact us for more info!



NORTH SYDNEY
harbourviewhotel

Sailing School

The sun is shining, the days are getting longer and warmer so there is no excuse to put off that sailing lesson any more! We are out every weekend and also during the week for courses so get onto our website to check out the dates for upcoming courses. [Click here](#) for dates and course information.

Twilight racing started in October for students who have completed Competent Crew. [Contact us](#) to have your name on the Crew Register for Wednesday or Friday evenings. Races from \$55 per person, or discounts apply for series.



SLAM Sailing Clothing

Eastcoast Sailing is pleased to announce our association with SLAM Sailing Clothing. Discounted sailing wear is available to Eastcoast Sailing clients, perfect for students looking to gear up for their new love of sailing, or committed sailors wanting to update their wardrobe.

[View our website](#) for information on this fantastic range of gear, worn by the big boat crews and proven in some of the worlds most testing environments such as the Sydney to Hobart yacht race.



Sydney Flying Squadron

Come and enjoy a cold beer on the balcony after sailing with us at the Sydney Flying Squadron or hold your pre or post sailing function on the fabulous rear deck. There is a new caterer with a great menu, regular live jazz and a terrific atmosphere. Most weekends there is historic and modern 18 foot skiff sailing.

A popular choice for after sailing event presentations, drinks, lunch or dinner and just a short stroll across the park from our office.



Christmas is Coming!

Don't forget this year's Christmas Party. There are only 3 weekends in December before Christmas and boats are filling up fast. Friday December 9 is fully booked but availability remains for the 2nd and 16th of December, and a range of other dates.

We can arrange all your catering and beverage requirements for your next function - let us do all the work for you. Our new menu is definitely worth a second glance-Pam from Onsite Catering has outdone herself again! See our website for an updated menu.



Enjoy the Eastcoast Sailing Experience soon!