

Autumn Newsletter 2007

Company News

Welcome to autumn on Sydney Harbour! We are looking forward to sharing the last of daylight saving, and the season's steady breezes and fantastic sunsets with you.

Recently, we've been enjoying twilight racing with our sailing students, and have been busy with corporate regattas, and business and private functions. And coming up, we have the excitement of the annual Property Industry Foundation Regatta on 16 March.

In this newsletter you'll find details of a new addition to our fleet, yacht share opportunities, and updates on our corporate events and sailing school. There are many reasons to enjoy Sydney Harbour with us this season!



Corporate Events



Our sailing regattas and treasure hunts continue to offer a great fun, hands-on, team building experience for our corporate clients. A recent testimonial says it all:

"Eastcoast provides a professional product backed by excellent service. Our clients were thrilled by the matchracing and the way it was organised. Good value for money and I have no hesitation in recommending Eastcoast to any prospective user." - J.D., Asteron

To foster team spirit, we are now offering caps in team colours, with or without your company logo. Just ask us for a quote!

A Larger Catamaran for the Fleet

Eastcoast Sailing is very pleased to announce that we have now added a beautiful 53' catamaran to our fleet. This luxury sailing catamaran is in survey for up to 49 guests (35-40 guests recommended).

With its two keels, the catamaran is very stable and offers larger groups a fantastic venue for enjoying a meal and entertaining on the harbour. A range of delicious menus is available on board or, for a small per person fee, you may self cater.

Cost is \$1,650 for 3 hours or \$2,200 for 4 hours; additional time is \$375 per hour. [Contact us](#) for further information.



Sailing School

Our popular Introduction to Sail and Competent Crew courses have been a great success over the summer months.

“Eastcoast Sailing provided me with a great introduction to the world of sailing through their friendly very experienced instructors and office staff with quality yachts. Learning to sail on Sydney Harbour ... has been a really good experience and has encouraged me to become involved in sailing. Thanks for a great time.” – M.S., Competent Crew, January 2007.

Until the end of March, we are inviting our Competent Crew students to participate in free **Twilight Racing** on Friday evenings with the Sydney Amateur Club. This is a lot of fun, and a good way to build on your skills – last week our team came second in their class! If you attend the after race barbecue, you also have a good chance of being invited to crew on members' yachts on a regular basis.



Upcoming Courses

To take advantage of our Twilight Racing offer and to enjoy the autumn breezes, now is the perfect time to book into one of our upcoming courses - a full listing of available dates can be found on our [website](#). For those who would like to complete their **Competent Crew** in one block we have a course scheduled over the **Easter long weekend**.

So you can prepare for the upcoming Winter Series of spinnaker racing on Sydney Harbour we have scheduled our Spinnaker & Racing course again. Course information is available on our [website](#). Completion of the Competent Crew course is a pre-requisite.



Affordable Luxury Yacht & Catamaran Ownership

Eastcoast Sailing is offering great yacht ownership packages which are an affordable way to get into brand new luxury yachting.

Shares are currently available on Sydney Harbour in a Beneteau 31.7 for \$19,500/share (delivery ~Mar 07), and in a Beneteau 40 for \$34,000/share (delivery ~Feb 08). There are 12 shares in each yacht, and you may purchase single or multiple shares.

In addition, we have shares available in a spectacular Lavezzi 40 catamaran at \$55,000/share. This catamaran will be moving between Australia and the Pacific taking in Sydney, the Whitsundays, New Zealand, Tonga, Fiji, and Vanautu. The perfect luxury holiday option!

[Contact us](#) for more details on these fantastic opportunities.



Enjoy the Eastcoast Sailing Experience soon!

